



**TRAINER SUPPLIES DIRECT TO SPORTING CLUBS**

**PRODUCT  
CATALOGUE  
2012**

**30 % SAVING + SPONSORSHIP  
PROGRAM**



# WHY SPORTSTRAP

# SPONSORSHIP PROGRAM



In 2007 Sportstrap commenced trading in Ballarat and since then has managed to expand into Melbourne Metro and all regions of Country Victoria. Its success can be credited to 3 key elements:

**QUALITY:** Sportstrap has invested large amounts of money and resources developing its own brand of tapes. All Sportstrap tapes are manufactured using formulas owned by Sportstrap and are not a generic brand. Comparison testing shows the performance of Sportstrap tapes to be equal or better than the market leading products.

**SERVICE:** Sportstrap offers, next day delivery to most regions, no minimum orders size (no order too small), no contracts and quality is fully guaranteed.

Sportstrap also provides a practical and achievable sales incentive program designed to help clubs reduce trainer expenses.

**COST:** Sportstrap is providing savings of between 25% to 50% compared to its major competitors, we are able to provide these large savings NOT by selling inferior product, but by good business practices based around the principle of direct from manufacturer.

In 2012 sportstrap will continue to support clubs by providing the highest quality products at the lowest prices. We estimate that the saving for 2012 will be an average of 30% compared to our major competitors. Further to the financial savings sportstrap has introduced an achievable and practical sales bonus program which we hope will help support clubs throughout 2012. Our program will allow your club to receive incentives at two stages throughout the year as opposed to our competitors that only provide one.

## AT A \$1000 OF TAPE PURCHASED RECEIVE

VALUED AT: \$320



1 x 20lt water cooler

2 x 8 water bottle racks



16 x water bottles



6 Trainer Towels



1 New Design Extra Large Bum Bag



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# DEFIBRILLATOR OFFER

# SAVE 70% ON HYDRATION COST



Normal Price **\$2300**

• Incentive Price **\$1850**

• \$450 Savings

• \$850 Benefits Savings

**Total Saving \$1300**

As part of its 2012 customer incentive program Sportstrap is offering a **LIFE POINT PRO DEFIBRILLATOR** valued at **\$2300** for **\$1850**.

**WHY & HOW:** Due to unfortunate circumstances over the last few seasons the need for defibrillators has become something that cannot be ignored for both the safety of players and patrons at clubs. Most recognise this but are finding it very difficult to raise the money in tough times.

Sportstrap is offering the Life Point Pro at wholesale price because its Interest is not to make profit from defibrillators but instead its core business is sports tape and general medical supplies to clubs. Sportstrap hopes that by providing this substantial cost saving, clubs will be introduced to its products and service.

## BENIFTS:

1. Club satisfies the need to have a **DEFIBRILLATOR**
2. Club saves between **\$450 AND \$1000** on general defibrillator prices.
3. Club receives **\$1000 OF TAPE AT 30%** saving form major suppliers = \$300
4. Club provides the **HIGHEST GRADE TAPES** to its players.



Use concentrate liquid or powder and save **70%**

For optimal performance, athletes should aim to be hydrated and adequately fuelled during exercise. Exercise scientists have extensively researched the best fluid to drink during exercise and there is now a competitive market of beverages available that are marketed with reference to sport or performance.

Sports drinks are designed to provide the right balance of carbohydrate and fluid, to ensure that they are emptied quickly from the stomach and are rapidly absorbed from the small intestine. Most sporting clubs around Australia recognize the importance of hydration and provide pre bottled drinks which are very costly.

Sportstrap has provided the promotional gift of the water drum for this reason, clubs can save 70% of this cost by using powdered sports drinks and distributing through cups. Our research has shown that some clubs spend as much as \$3000 dollars per season and by using powdered sports drink \$2100 dollars can be saved (what can you do with that).

# THIRD INSENTIVE

# RIGID TAPE

## PURCHASE \$3000 OF TAPE & RECEIVE

Portable Massage Table 2 Fold Aluminium



- Made from high density foam
- Oil and water-proof vinyl
- Sturdy aluminium frame (support 200kg)
- Weighs approx. 14 kg
- Height is adjustable from 60cm-82cm
- Carry bag

**OR**

\$200 of Tape Products



Sportstrap:

- Rigid Tape
- Elastic Adhesive
- Cotton Tear
- Foam Underwrap



12.5mm x 13.7m

Per Roll: **\$2.40**

Tube of 16



25mm x 13.7m

Per Roll: **\$3.20**

Tube of 12



38mm x 13.7m

Per Roll: **\$4.90**

Tube of 6



50mm x 13.7m

Per Roll: **\$6.40**

Tube of 4

Sportstrap rigid tape conforms and provides firm support to ankles, wrists, hands, shoulders and difficult body parts. All sportstrap rigid tape is made from pores cotton substrate which allows for perspiration to escape, minimising the chance of skin damage and also maintains the holding properties of the tape.

## FEATURES

- Cotton substrate
- Latex free (no latex allergic reaction)
- Soft and comfortable
- Excellent tensile strength
- Non elastic, provides maximum compression
- Stepped edges (easy to tear by hand)
- Strong adhesion
- Constant unwinding tension
- Leaves no residue on skin
- Economical

NOTE ALL PRICES EXCLUDE GST.

# ELASTIC ADHESIVE



Thumb Tape  
25mm x 4.5m  
Per Roll: **\$2.90**  
Box Size: 48



50mm x 4.5m  
Per Roll: **\$4.90**  
Box Size: 24

.....  
75mm x 4.5m  
Per Roll: **\$5.90**  
Box Size: 16

Sportstrap EBA is a heavy duty elastic adhesive bandage with aggressive adhesion. It is applied when moderate to maximum support is required to strained and sprained parts of the body.

## FEATURES

- Cotton elastic substrate
- Latex free (no latex allergic reaction)
- Soft and comfortable
- Heavy and stable stretch
- Provides moderate to maximum compression
- Constant unwinding tension
- Leaves no residue on skin
- Economical
- Color treated in middle to aid with overlapping

NOTE ALL PRICES EXCLUDE GST.

# COTTON TEAR TAPE (BLOOD)



50mm x 4.5m  
Per Roll: **\$4.40**  
Box Size: 24



75mm x 4.5m  
Per Roll: **\$6.00**  
Box Size: 16

Sportstrap cotton tear is an elastic adhesive bandage. This cotton substrate is soft and comfortable and can be fitted to difficult body contours. Its latex free adhesive is very aggressive but leaves no residue on skin. Excellent for the control of swelling and bleeding.

## FEATURES

- Cotton elastic substrate
- Latex free (no latex allergic reaction)
- Soft and comfortable
- Easy hand tear (no scissors required)
- Provides light compression
- Strong and reliable adhesion
- Constant unwinding tension
- Leaves no residue on skin

# KINESIOLOGY



50 x 5m  
Beige, Black, Blue, Pink  
Per Roll: **\$17.20**

ROCKTAPE helps enhance performance when applied to a specific muscle group by:

Promoting blood flow to the muscles, Promoting lymphatic drainage, Assisting in the removal of lactic acid, Reducing muscle vibration. These functions enable ROCKTAPE to provide athletes with additional endurance and promote recovery.

All you have to do is put ROCKTAPE on the areas on your body that need a little help and you can go stronger for longer.

NOTE ALL PRICES EXCLUDE GST.

# UNDERWRAP & PADDING



Elastoplast Adhesive Underwrap

5cm x 10m **\$9.90**  
 10cm x 10m **\$17.70**



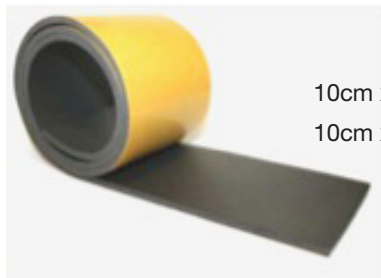
Sportstrap Foam Underwrap

7cm x 27m **\$4.75**



Leuko Orthopaedic Foam 4mm

10cm x 5m **\$52.90**



Sporstrap Orthopaedic Foam 4mm

10cm x 1.5m **\$8.30**  
 10cm x 5m **\$24.70**

# BANDAGING



Fulflex Tubular Bandage 10mt Rolls

Size D **\$22.00**    Size E **\$23.00**  
 Size F **\$24.50**    Size G **\$27.50**

Crape 4.0mt



Medium

50mm = **\$2.10**  
 75mm = **\$2.90**  
 100mm = **\$3.30**



Heavy

50mm = **\$4.40**  
 75mm = **\$5.30**  
 100mm = **\$6.85**

Cohesive 4.5mt  
 (Adheres to Itself)



50mm = **\$5.70**  
 75mm = **\$6.80**  
 100mm = **\$7.60**

Triangular



110 x 155  
**\$3.10**

Adhesive Fabric Strips 7.5cm



1m = **\$4.10**  
 5m = **\$18.50**



50 Pkt **\$6.10**

Trans. Water Proof



Large 50 Pkt **\$9.30**  
 Spenco 2ND Skin

Spray Plaster



30g = **\$9.50**



Dressing Kit  
**\$18.50**



200 x 1" = **\$59.00**  
 48 x 3" = **\$90.00**

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# INJURY MANAGEMENT

Gauze Packs 100



50mm= \$4.30  
75mm = \$6.30  
100mm = \$9.85

Cotton Balls



100 Pkt  
\$4.20

Eye Pads



Each= \$1.20

Eye Wash



5 for  
\$3.90

Wound Closers



10 Pkt  
\$4.20

Steri Strips



6mm x 75mm  
3pkt \$2.90

Iodine Prep. Pads



32 x 34 x 100Pkt = \$11.20

Cream Antiseptic



75g Tube \$7.50

Liquid Antiseptics



500 ml \$9.80

Antiseptic Powder



20g \$7.90

Cleansing Skin-Prep Wipes



Ideal Pre Tape  
200 x 100  
Pkt:100  
\$19.90

# OINTMENTS & CREAMS



125g Tube: \$12.20  
500g Tub: \$21.90

18g Jar: \$7.90

50g Tube: \$7.20  
250g Tub: \$17.90



140g Tube:  
\$9.80



500gTube:  
\$14.80



125g Tube:  
\$6.90

Rubbing Oil



5Lt: \$34.00

Petroleum Jelly

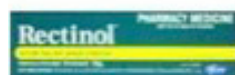


600g Tub: \$8.50



100g Tub: \$4.40

Local Antiseptic



50g Tube: \$14.40

Vapour Rubs



100g Tub:  
\$12.60



Euky Bear Rub  
50g Tube: \$9.90

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# HOT & COLD TREATMENT

# MISCELLANEOUS

## Instant Ice Pack



240g **\$3.70**

## Hot Cold Re-Use



29cmx12cm  
**\$7.90** each

## Cold Sprays



150g **\$7.70**

250g **\$9.70**



150g **\$11.20**

## Heat Patches



8 Patches  
**\$9.90**

## Heat Spray



100g **\$8.90**

## Ball Grip



15ml Tube: **\$3.20**  
500ml Tub: **\$28.50**

## Pre Tape Spray



300ml: **\$21.90**

## High Grade Electrical Tape



19mm x 20m:  
**\$2.50**

## Medical Gloves



Nitrile Blue 100Pkt: Sizes:  
S, M, L, XL **\$15.60**

## Scissors



Uni

Sharp  
Blunt

14.5cm: **\$7.50**  
19cm: **\$8.95**

13cm: **\$7.50**

## Plastic Wrap



Wrap +Handle **\$16.20**

Wrap Only **\$9.00**

## Velcro Comp. Cuff



**\$14.90**

## Panamax



100pkt: **\$4.50**

## Sports Drink Powder



500g: **\$10.50**  
Makes 8 litres =  
\$0.78 per 600ml



500g: **\$9.90**  
Makes 9 litres  
= \$0.66 per  
600ml

NOTE ALL PRICES EXCLUDE GST.

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# MISCELLANEOUS

20 Litre Drink Drum



Each: **\$85.00**

8 Bottle Rack  
Fold Away



Each: **\$19.50**

750ml Bottle



Each: **\$2.95**

On Field Trainers Bag



50cm L 28cm W **\$29.95**

Sportstrap Bum Bag



New Design Extra Large  
(Biggest Available) **\$16.50**

Trainers Waterproof Jacket



Sizes: M, L, XL **\$19.95**

Spin Bike



25kg Wheel: **\$349**

# EMERGENCY

SAM Splint



90cm x 10cm: **\$25.50**



Aluminium Alloy Emergency  
Pole Stretcher

Unfolded = L: 2070mm  
W: 540mm H: 140mm  
Folded = L: 1030mm  
W: 180mm H: 100mm  
Weight Limit = 160kg **\$280**



Lightweight and High  
Strength Foldable  
Unfolded = L: 1850mm  
W: 515mm H: 210mm  
Folded = L: 930mm  
W: 180mm H: 90mm  
Weight Limit = 160kg **\$390**

Air Splints



Half Arm: **\$19.90**  
Full Arm: **\$23.90**  
Half Leg: **\$25.80**  
Full Leg: **\$27.50**

Adjustable Stiff  
Neck Collar



**\$56.00**

Arm Crutches



**\$52.50**



Aluminium Alloy  
Scoop Stretcher

Unfolded : Max: 1900mm W: 430mm H: 60mm  
Min: 1700mm W: 430 mm H: 60mm  
Folded = L: 2215mm W: 430mm H: 80mm  
Weight Limit = 160kg **\$720**

# DEFIBRILLATOR

# SPECIFICATIONS

- Saves lives
- Mobile use
- Quick

**\$2,300**

Utilizing adhesive defibrillator pads, The Metsis Life-Point Pro AED is a public access defibrillator using Biphasic technology. The automated external defibrillator (aed) complies with American Heart Association guidelines for the use of automated external defibrillators (AED) and is based on a safe, perfected, tried and trusted Biphasic technology. The automated external defibrillator (AED) is simple to use and provides clear verbal instructions, guiding the user through the rescue sequence. The affected person could only have a few precious minutes remaining for survival, therefore automated external defibrillators (AED's) must be an intelligent and user-friendly concept that can be used by



## Reliability

It's the major priority that safety aspects such as clear operating instructions, routine self-testing, easy to use, fool proof and exceptional ruggedness sets the Metsis Life-Point Pro AED automated external defibrillator apart.

## ARTG Number: 191655 Life-Point Pro AED Technical Specifications

Operating Mode Automatic  
Charging Time at max Joule Typically < 10 secs  
ECG Analysis Period Typically < 10 secs  
Wave Form Truncated Biphasic Waveform  
Energy Steps Adult: 150J-150J-200J / Child: 50J-50J-50J  
Pace Maker Detection Yes  
Motion Detector Yes  
Impedance Measurement 25-100 ohm  
Maximum Discharging Typically 200 shocks (at 20°C with Full Battery)  
Derivation Lead II  
ECG Bandwidth 2 - 25Hz  
Battery Type LiMnO<sub>2</sub> (15V 3000mA) 5 Years  
Self Test Schedule Weekly - Monthly - Each Start  
Self Test Scope Battery - Internal Electronics - Software  
Dimensions 9.5cm x 27cm x 24cm  
Weight (battery included) 1.73Kgs  
Class (93/42/EEC) II B  
Operating Conditions 0°C - 50°C RH 10 to 95%  
Storage Conditions -20°C to 60°C  
Data Documentation ECG Signal/Event/Voice Record  
Data Transfer Metsis AED Software (USB/SD Card)  
Minimum Computer Requirement Windows XP - Vista - Windows 7 Premium or higher,  
VGA monitor or higher, CD-ROM Driver, USB Port, 2Gb  
Free Disk Space  
Device Warranty 5 Years



[www.sportstrap.com.au](http://www.sportstrap.com.au)

## BENEFITS

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### HIGHEST GRADE PRODUCTS

FREE SHIPPING FOR ORDERS OF \$500+

LOWEST PRICES (UP TO 50% ON TAPE)

NEXT DAY DELIVERY (MELB. METRO)

2 DAY DELIVERY (COUNTRY VIC, SA, NSW)

2-4 DAY DELIVERY (TAS, WA, NT, QLD)

NO MINIMUM ORDER SIZE, NO CONTRACTS

### QUALITY GUARANTEED

### CUSTOMER REWARD PROGRAM

### MOBILE PHONE FRIENDLY WEBSITE

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